

INTERIM RESULTS 2008

6 August 2008

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JIM SUTCLIFFE CHIEF EXECUTIVE

Introduction



AGENDA

Introduction

Jim Sutcliffe
Chief Executive

Financial & Business Review

Jonathan Nicholls
Group Finance Director

Conclusions & Outlook

Jim Sutcliffe
Chief Executive

Q&A

GROUP FINANCIAL HEADLINES

	H1 2008	H1 2007 ¹
Net Client Cash Flow	£3.2bn	£11.8bn
NCCF as % of opening FUM (annualised)	2%	10%
Funds under Management ²	£259bn	£279bn
Adjusted operating profit ³ (IFRS)	£745m	£721m
Adjusted operating EPS (IFRS)	7.7p	8.2p
RoE ²	11.2%	13.2%
Adjusted EV per share ²	143.2p	173.3p
Interim dividend per share	2.45p	2.30p

¹ H1 2007 comparative restated to reflect treatment of M&F as discontinued operations

² FUM, ROE and EV per share comparatives shown for H1 2007 are as at 31 December

³ Pre-tax and MI from continuing operations

STRENGTHENING GUARANTEE RESERVE IN US LIFE

- Offshore variable annuity product sold in Asia with minimum return guarantees
- Hedging has provided c60% protection
- More prudent view of reserve strengthening since June – total \$212m
 - \$125m guarantee reserve established through IFRS AOP
 - \$87m below the line
- Injecting further \$300m capital to strengthen business
- Significant impact on Embedded Value \$262m
- Withdrew Hong Kong product in May, other Bermuda equity guarantees since
- If unit prices remain static in H2 - short term Investment Guarantee Reserve strengthening \$20-30m

TAKING ACTIONS IN US LIFE

- Reviewing every aspect of US life business – focus on systems and risk
- Management changes made
 - Bruce Parker appointed CEO in June
 - COO has left
 - Don Hope taking control of Bermuda business
 - Strengthened hedging team
- Re-engineering oversight functions
- Revising fund mapping to improve hedge performance
- Implementing review of all product lines
- External perspective brought in

GOOD PROGRESS IN MOST BUSINESSES

- Europe
 - Positive NCCF of £1.8bn
 - Revitalised Swedish business growing sales and market share
 - Skandia UK delivering strong NCCF and IFRS AOP up 14%
 - Market-leading open architecture platform
 - Pan-European multi-manager business - Skandia Investment Group
- South Africa (OMSA):
 - Strong sales
 - Excellent IFRS AOP (up 13%) and RoE (28.3%)
 - Exceptional investment return on shareholder funds
- Earnings growth at Nedbank
- Positive NCCF at US Asset Management and strong investment performance
- Expenses kept tight

DELIVERING THE STRATEGY

- Skandia key acquisition targets being met
 - Beating £70m cost synergy target with room to spare
 - £148m IFRS AOP in H1 08 against full year target of £300m
- Bolt-on acquisitions of boutique investment managers
 - Futuregrowth in South Africa
 - ING Ghent in US
- Broadening presence in Asia
 - New Asia Pacific headquarters in Hong Kong
 - India JV growing strongly and adding value

JONATHAN NICHOLLS GROUP FINANCE DIRECTOR

Financials and Business
Review



AGENDA

1. OVERVIEW
2. REGION PERFORMANCE
3. EMBEDDED VALUE
4. CASH AND CAPITAL
5. SUMMARY

1. OVERVIEW

(ASSETS X MARGIN) – EXPENSES = PROFIT

	H1 2008 Average assets	H1 2008 Net margin	H1 2007 Average assets	H1 2007 Net margin
	£bn	bps	£bn	Bps
OMSA Life	21.6	111.3	21.0	117.0
OMSA AM	9.6	77.6	11.1	64.8
OMSA LTIR	1.4	1724.6	1.4	1434.5
OMSA Total	32.6	168.3	33.5	153.7
US Life	12.0	9.6	11.3	53.5
US AM	150.2	9.4	132.2	11.3
UK	39.4	46.2	38.0	41.9
Nordic ¹	13.3	58.0	12.3	58.7
ELAM	8.5	39.2	8.4	32.9
Other	7.5	4.0	7.5	35.9
Life & AM	263.5	37.9	243.2	41.4
Other shareholders' funds	1.5	-	1.6	-
Nedbank	40.1	157.8	37.6	160.6
Overall Continuing Businesses	305.1	53.2	282.4	55.4
OM plc expenses/ debt		(5.8)		(6.1)
OM plc Continuing Business	305.1	47.4	282.4	49.3
M&F (incl. LTIR)	0.4	-	0.4	-
OM plc Total Business	305.5	49.3	282.8	51.7

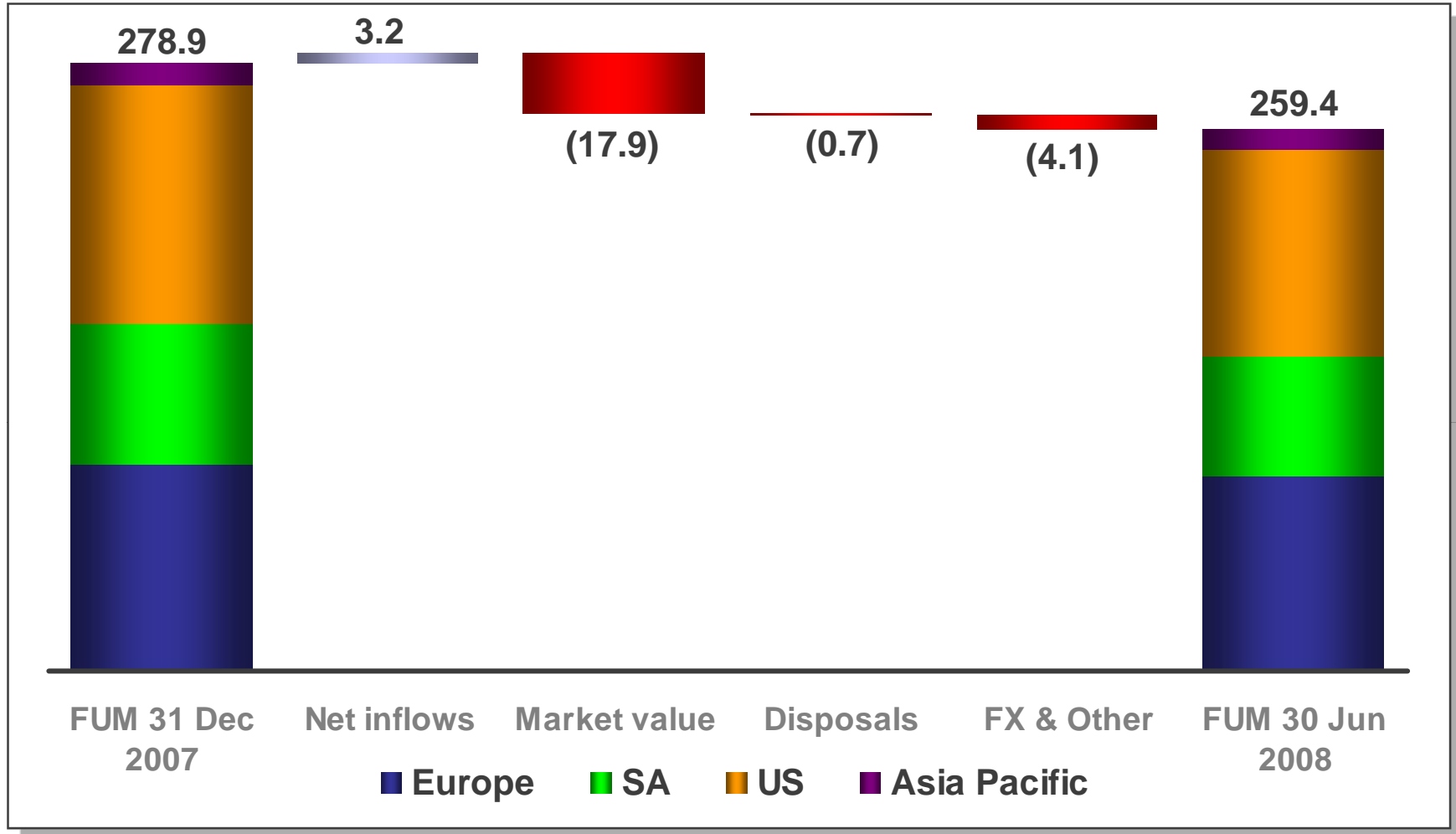
¹ Nordic includes Skandiabanken assets

NET CLIENT CASH FLOWS REMAIN POSITIVE

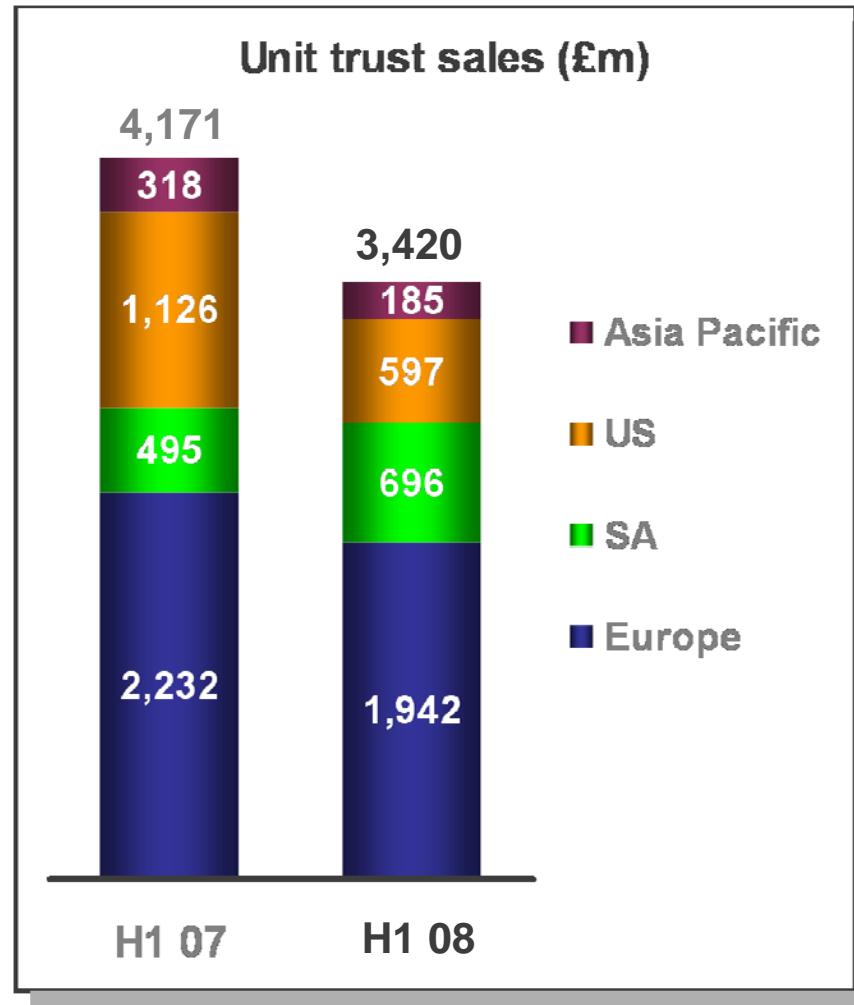
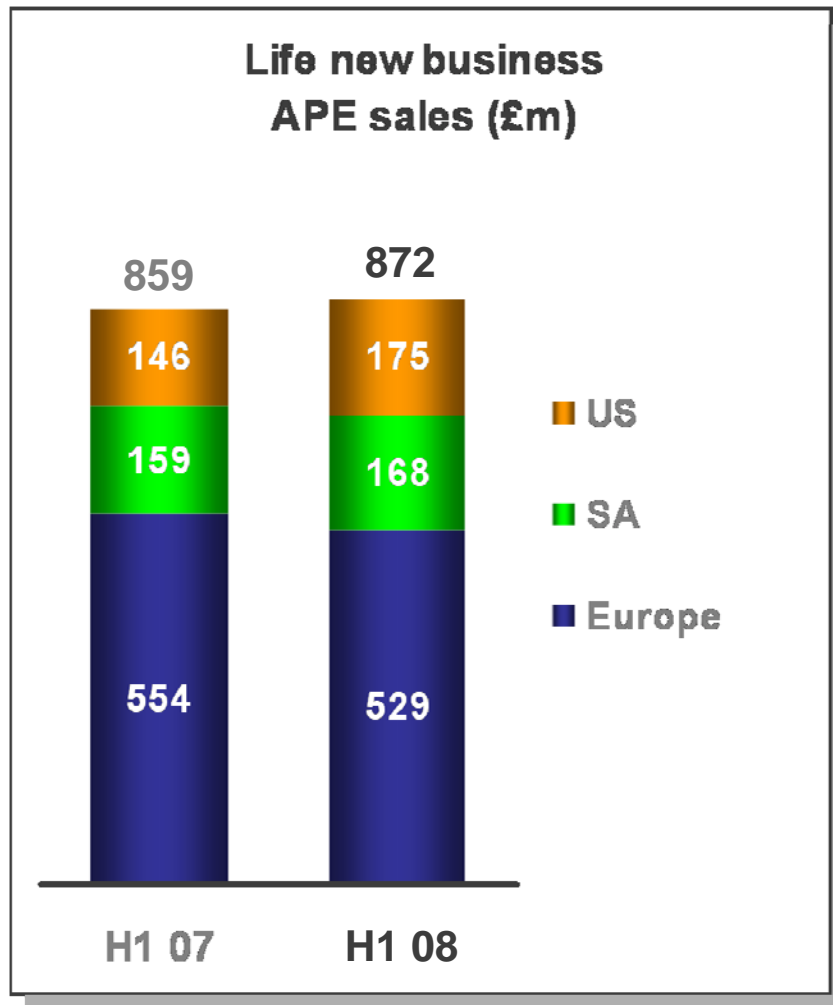
£bn	H1 2008	% of opening FUM ¹
UK	1.1	5.3%
Nordic	0.3	5.6%
ELAM	0.4	9.3%
OMSA	(0.2)	(1.7%)
USAM	1.0	1.1%
US Life	0.6	10.0%
Asia Pacific	0.0	-
Total	3.2	2.3%

¹ Annualised

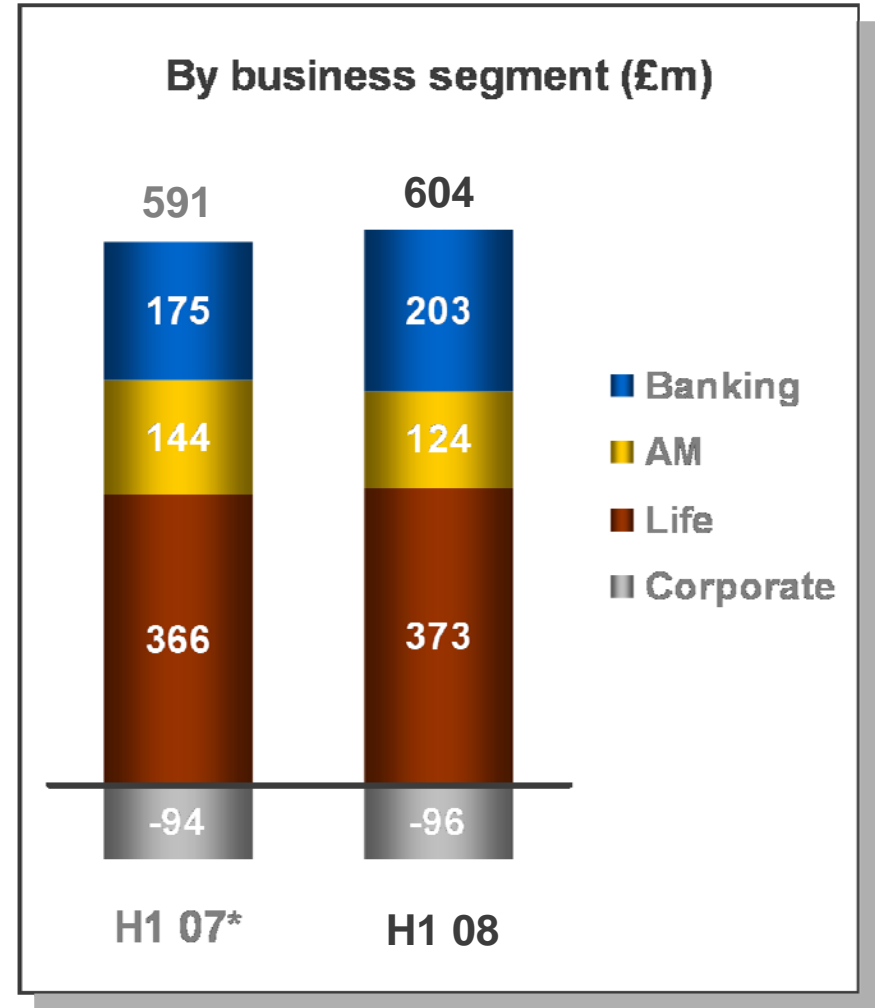
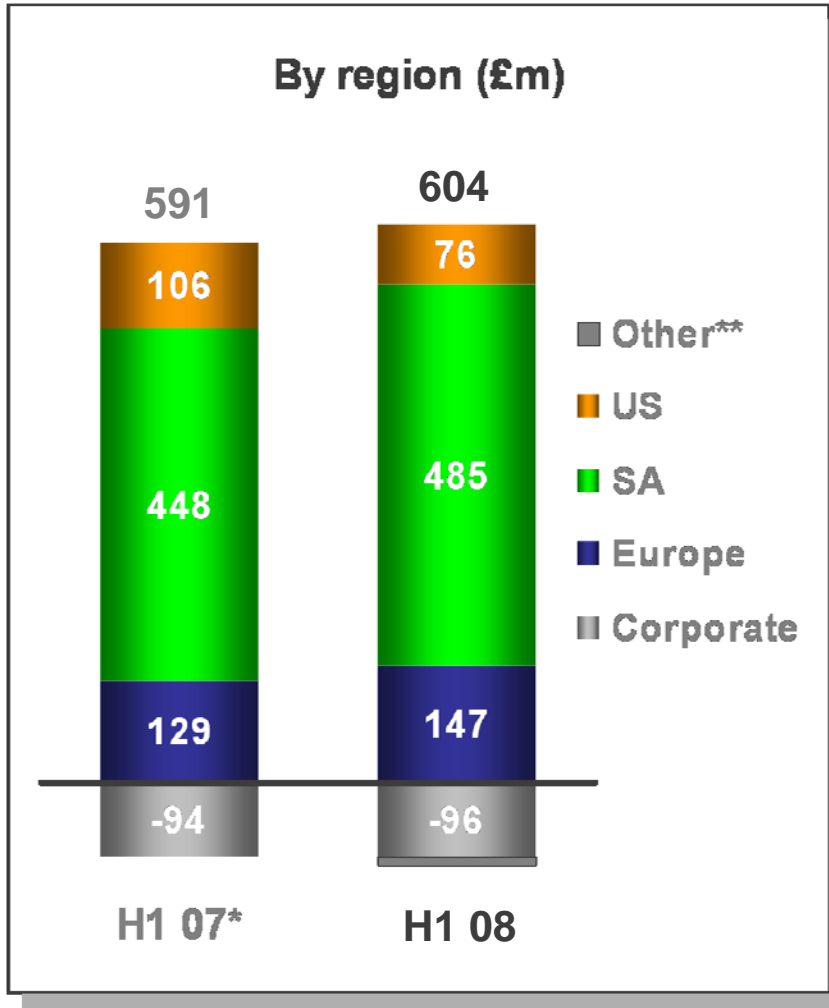
FUM DOWN 7% - MARKET DECLINES AND FX OUTWEIGH POSITIVE INFLOWS



LIFE NEW BUSINESS UP 2%, UNIT TRUST SALES DOWN



ADJUSTED OPERATING PROFIT¹



¹ Adjusted operating profit is pre-tax and net of minority interests

* H1 2007 restated to show continuing operations only

** Other: H1 07: £2m; H1 08: (£8m)

GROUP P&L ANALYSIS

£m	H1 2008	H1 2007 ¹
BU adjusted operating profit (IFRS basis)	833	809
Other shareholders' income/expenses	(17)	(19)
Finance costs	(71)	(69)
Adjusted operating profit (IFRS basis)	745	721
Tax	(215)	(167)
Minorities	(141)	(130)
Adjusted operating profit after tax & MI (IFRS basis)	389	424

¹ H1 2007 restated to show continuing operations only

2. REGION PERFORMANCE

EUROPE: MAKING GOOD PROGRESS

Europe		
£m	H1 08	H1 07
Life new business APE	529	554
Life VNB	61	69
Unit trust sales	1,942	2,232
NCCF (bn)	1.8	3.0
% opening FUM	6%	12%
FuM (bn) ¹	57.2	60.6
Net margin (bps)	48.4	44.0
IFRS adjusted op profit	148	129
NB post-tax margin	11.5%	12.5%

- Market downturn, regulatory implementations in Europe and capital gains tax changes in UK
- UK Institutional bond market down
- Excellent sales in Nordic as a result of new product launches
- Positive net client cashflow
- Strong IFRS AOP growth across all regions, reflecting synergy delivery and cost control
- Revised UK assumptions to allow 2/3 of rebates in EV and APE margin

¹ FUM comparative shown as H1 2007 is as at 31 December

EUROPE: DELIVERING THE SKANDIA ACQUISITION CASE

Targets	2005 Base ¹	2008 Target	H1 2008
IFRS AOP 3 times higher	£103m	£300m	£148m
RoEV - 15%	16%	15%	14%
Double FUM within 5 years	£42bn	£64bn	£57bn
Synergies: cost and tax	-	£70m	£73m
Synergies: revenue		£10m	£6m
Post-tax profit margins:			
2008 UK	9%	11-12%	11%
2010 Nordic - high teens	23%	-	15%
2008 ELAM	15%	16-18%	10%
Cashflow generation positive in 2008:	UK -	UK +++	UK +++
	Nordic ++	Nordic ++	Nordic ++
	ELAM -	ELAM +	ELAM - ²

¹ 2005 numbers stated on pro-forma basis

² Due to legislative changes in Germany

EUROPE: DELIVERING THE SKANDIA ACQUISITION CASE

- Created pan-European multi-manager business - Skandia Investment Group
- Established market leading platform from the best of Selestia and Skandia Multi Funds
- Revitalised Nordic business resulting in rising sales and market share
- Optimising ELAM – project to leverage infrastructure across Europe
- Integration targets delivered
- Solid foundation to leverage further growth opportunities
- Result of Skandia Liv arbitration expected in September 2008

SOUTH AFRICA: LIFE & ASSET MANAGEMENT (OMSA) STRONG GROWTH AND IMPROVING CASHFLOWS

OMSA		
Rm	H1 08	H1 07
Life new business APE	2,411	2,148
Life VNB	332	324
Unit trust sales ¹	9,640	6,688
NCCF (bn)	(4)	(9)
% opening FUM	(2%)	(4%)
FUM (bn) ²	429	445
Net margin (bps) - Life	109.9	115.7
Net margin (bps) - AM	76.6	65.0
IFRS adjusted op profit	4,092	3,637
NB post-tax margin	14%	15%
ROC	28.3%	31.3%

- Strong sales performance, despite higher interest rates and oil/food prices
- FUM down 4% due to volatile markets and NCCF outflow
- No change to investment guarantee reserve
- H1 AOP up 13%, but includes
 - 23% increase in LTIR
 - Insurance claim of R37m
 - Interest on overpayment of tax of R64m
 - IFRS 2 credit of R95m

¹ Includes Marriott Unit Trust flows in H1 2007

² FUM comparative shown as H1 2007 is as at 31 December

SOUTH AFRICA: BANKING

STRONG CAPITAL POSITION

Nedbank		
Rm	H1 08	H1 07
Net interest income	7,960	6,568
Net interest margin	3.83%	3.90%
Non interest revenue	4,954	4,742
IFRS adjusted op profit	5,086	4,277
Cost to income ratio	51.5%	55.2%
Tier 1 capital (BASEL II)	8.7%	n/a
Shareholders equity (bn)	33.1	27.6
ROE	18.7%	21.2%
Total banking assets (bn)	549	461

- Continued good performance in wholesale businesses
- Higher impairment charges in retail business
- Net interest income up 21%, due to growth in banking assets
- Well capitalised, with capital adequacy ratios in top half of target range

US: LIFE

GUARANTEE RESERVE ADJUSTMENT

US Life		
\$m	IFRS	EEV
Charged to AOP		
Guarantee reserve	125	125
Reversal of DAC	-	24
Adjustment to VIF	-	26
AOP pre-tax	125	175
Short term fluctuations	87	87
Total impact	212	262

- The short term fluctuations will be amortised through AOP into the guarantee reserve over the remaining term of the contracts

US: LIFE

INCREASING RESERVES IMPACTS AOP

US Life		
\$m	H1 08	H1 07
Gross sales (bn)	3.2	2.5
Life new business APE	346	288
Life VNB	52	55
NCCF	1.4	0.5
FUM (bn) ¹	23.6	24.1
Net margin (bps)	9.6	53.4
IFRS adjusted op profit	12	60
NB post-tax margin	15%	19%
EV AOP pre tax	(12)	(105)
Embedded Value	1,571	2,118

- Economic assumptions strengthened – credit default rate increased from 6 to 10bps
- Credit markets under stress
 - \$149m total impairment
- Unfavourable market conditions impacting asset values
- Re-engineering oversight function
- Running bi-weekly review meetings with US Life team

¹ FUM comparative shown as H1 2007 is as at 31 December

US: ASSET MANAGEMENT

STRONG INVESTMENT PERFORMANCE & POSITIVE CASH

US Asset Management		
\$m	H1 08	H1 07
Mutual fund sales	1,179	2,219
NCCF (bn)	2	17
% opening FUM	1%	13%
FUM (bn) ¹	315	333
Net margin (bps)	9.3	11.3
IFRS adjusted op profit	139	149
Operating margin	26%	28%

- Strong long-term investment performance; 65% ahead of benchmarks
- Sales decline and high redemptions in unstable markets
- NCCF still positive but below H1 07
- FUM decrease minimised
- AOP decline reflects lower performance fees

¹ FUM comparative shown as H1 2007 is as at 31 December

ASIA PACIFIC

CONTINUED FOCUS ON DEVELOPING SCALE

Asia Pacific		
£m	H1 08	H1 07
Australia Retail Sales	185	318
Australia Institutional Sales	19	82
Skandia: BSAM (China) gross premiums ¹	19	53
KMOM (India) gross premiums ¹	150	82

- New regional head office in Hong Kong fully operational
- Focusing on growing current portfolio and geographical and distribution expansion
- Sales & net fund inflows reflect lower equity markets and increasing competition
- Significant investment in headcount & infrastructure ahead of growth

¹ Represents 100% of the business

STRENGTHENING ENTERPRISE RISK MANAGEMENT

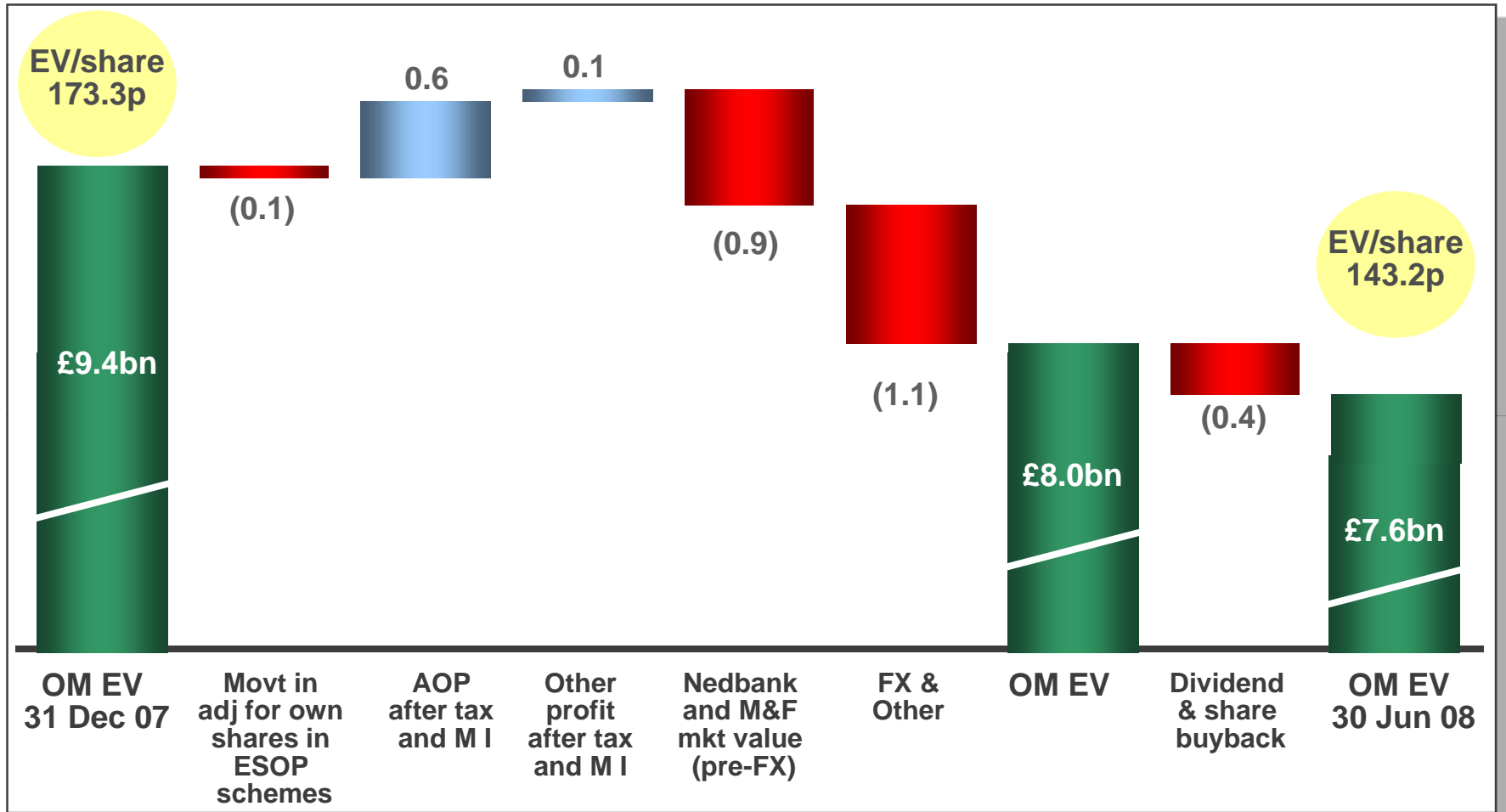
- Centralised risk transfer operation to price guarantees for each business unit
- Formal review at centre for new guaranteed products
- Enterprise Risk Management project encompassing
 - Identification of risk appetite
 - Robust capital allocation process
 - Revised governance process
- Finance 2010 process to enhance financial controls

3. EMBEDDED VALUE

ADJUSTED GROUP EMBEDDED VALUE

- Embedded value AOP per share 10.8p (H1 07 8.7p)
- Positive factors
 - Higher profits in South Africa and European Life businesses
 - Lower tax rates in South Africa
 - Increased recognition of rebates in UK
 - Recognised part of currency spreads earned in Nordic
 - Experience variances outside the US
 - Reduced number of shares
- Negative factors
 - Exchange rates
 - Lower new business contribution
 - Negative experience variances and operating assumptions in US Life

ADJUSTED GROUP EMBEDDED VALUE



- Excludes impact of marking debt to market value (4.6p/share)

MARKET CONSISTENT EMBEDDED VALUE

- EEV numbers will change under MCEV
- Adopting MCEV in 2008 report and accounts
- Changes timing of profit recognition, not ultimate profitability
- Expect EV of US annuity business to reduce under MCEV
- Expect small increases elsewhere in the group
- Initial calculations indicate MCEV valuation as at 31 December 2007
c 5p/share lower than EEV (before add back for marking debt to market)

4. CASH AND CAPITAL

CASH GENERATION REMAINS STRONG

£m		
Net debt at 31 December 2007		(2,420)
Operational flows		
Operational receipts	438	
Operational expenses	(69)	369
Capital flows		
Capital receipts	159	
Organic investment	(88)	71
Debt and equity movements		
Old Mutual plc dividend paid	(227)	
Share repurchase	(174)	
New equity issuance	4	
Other movements	(49)	(446)
Net debt at 30 June 2008		(2,426)

STRONG GROUP CAPITAL POSITION

- Total net debt £2.4bn at 30 June 2008, unchanged from 31 Dec 2007
 - £350m share buyback programme completed
 - Total gearing of 24%, in line with target range
 - Total interest cover 8.4 times
 - Credit ratings maintained (Moody's A3, Fitch A-)
- £150m (\$300m) capital injection into US Life in H2
- FGD surplus £1.5bn at 30 June 2008
- Economic Capital surplus as at 31 December 2007
- Prudent to retain capital in the current environment

5. SUMMARY

FINANCIAL SUMMARY

- Investment performance remains strong
- Positive net client cashflows
- FUM impacted by market conditions and FX
- IFRS AOP up 3% (8% at constant currency)
- US Life performance disappointing; aggressively managing situation
- Robust capital position
- 6.5% increase in interim dividend

JIM SUTCLIFFE
CHIEF EXECUTIVE

Conclusions and Outlook



CLEAR ON OUR PRIORITIES FOR THE REMAINDER OF THE YEAR

- Management focused on addressing US Life issues
- Continued focus on organic growth
 - Investment performance
 - Relevant products
 - Distribution strength
 - Asset management capability
 - Building on existing positions
 - Expense management

**Building a premier international savings and
wealth management group**

CONCLUSION

- Continued excellent results in South Africa
- Europe hitting key integration targets and producing good NCCF
- Building in Asia for long term future
- Continued expansion of US Asset Management
- Determined to address issues at US Life
- Robust business with good potential for future growth

INTERIM RESULTS 2008

Q and A



INTERIM RESULTS 2008

Appendix



APPENDICES

EMBEDDED VALUE

1. PRO-FORMA EMBEDDED VALUE
2. LIFE EV PROFIT ANALYSIS
3. CHANGE IN COVERED BUSINESS EV
4. ANALYSIS OF EV RESULTS – EUROPE
5. ANALYSIS OF EV RESULTS – S AFRICA
6. ANALYSIS OF EV RESULTS – US

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7. IFRS EPS WATERFALL
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9. ASSETS x MARGINS
10. LTIR RETURNS AND METHODOLOGY
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14. EUROPE: ELAM
15. SKANDIA SYNERGIES
16. AFRICA PROFIT ANALYSIS

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OTHER

29. IFRS & EEV TREATMENT OF REALISED & UNREALISED MARK TO MARKET LOSSES
30. OLD MUTUAL GROUP COMPANY RATINGS

1. PRO-FORMA EMBEDDED VALUE

£m	H1 08	Ex goodwill	Ex goodwill, subs @ NAV
OMSA (inc. Namibia)	2,642	2,626	2,626
Nedbank	1,435	1,132	1,107
Mutual & Federal	268	260	174
US Life	791	791	791
US AM	1,297	365	365
Skandia UK & Offshore	1,503	1,445	1,445
Skandia ELAM	641	608	608
Skandia Nordic	1,433	1,402	1,402
Net other business	14	(16)	(16)
Total pre-debt	10,024	8,613	8,502
Net debt	(2,472)	(2,472)	(2,472)
EV post debt ¹	7,552	6,141	6,030
EV per share (p) ¹	143.2	116.4	114.3

¹ Excludes adjustment for market value of group debt at 30 June 2008 (£241m, 4.6p/share)

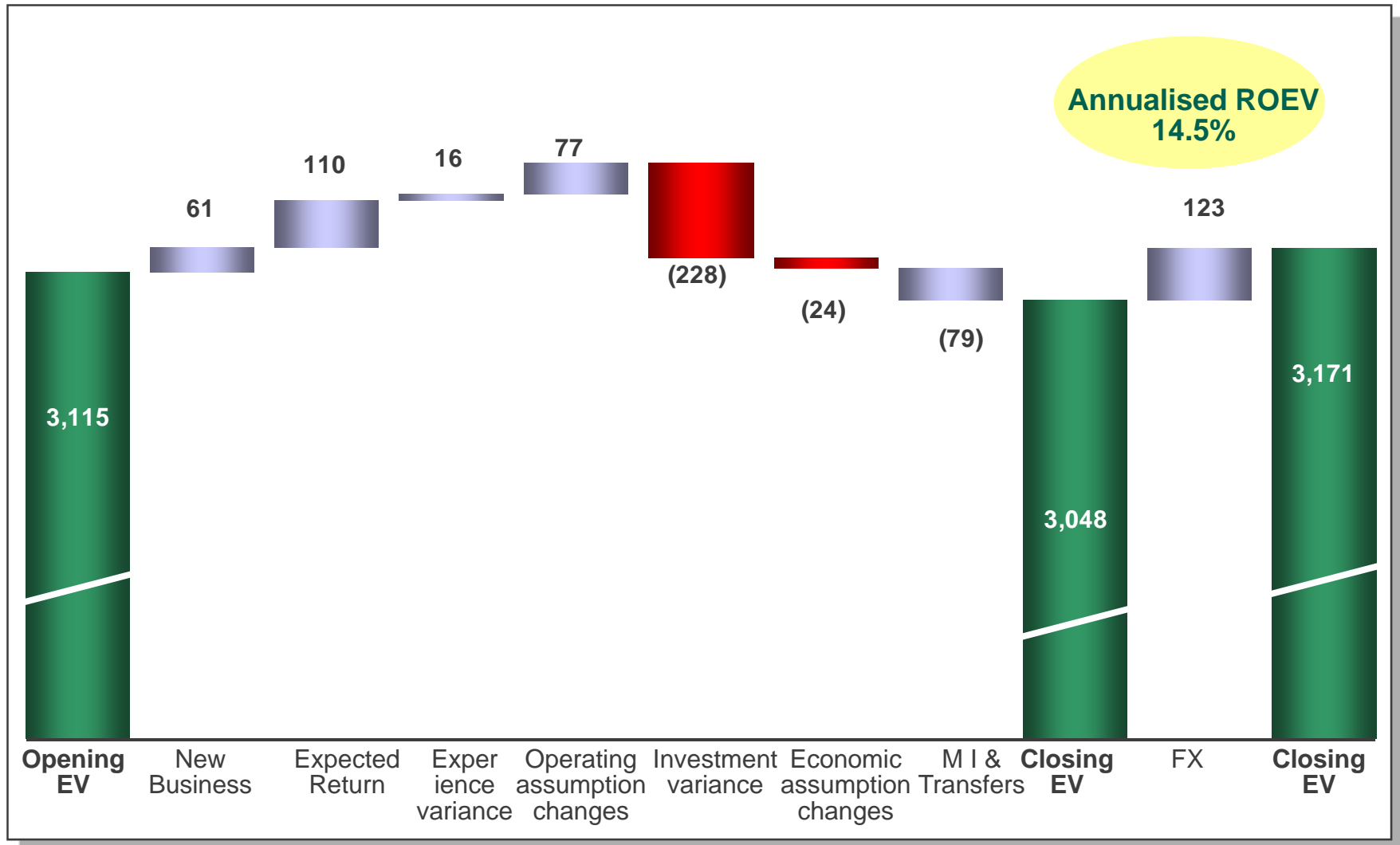
2. LIFE EV PROFIT ANALYSIS

£m	UK	Nordic	ELAM	SA	US	Total
Expected returns	50	40	20	124	34	268
Change in operating assumptions	62	19	(4)	15	(59)	33
Experience effects	20	2	(6)	6	(37)	(15)
Total in-force profit	132	61	10	145	(62)	286
VNB	36	16	9	25	26	112
Total EV profit	168	77	19	170	(36)	398
RoEV	18.8%	11.7%	7.0%	13.5%	(1.3%)	11.1%

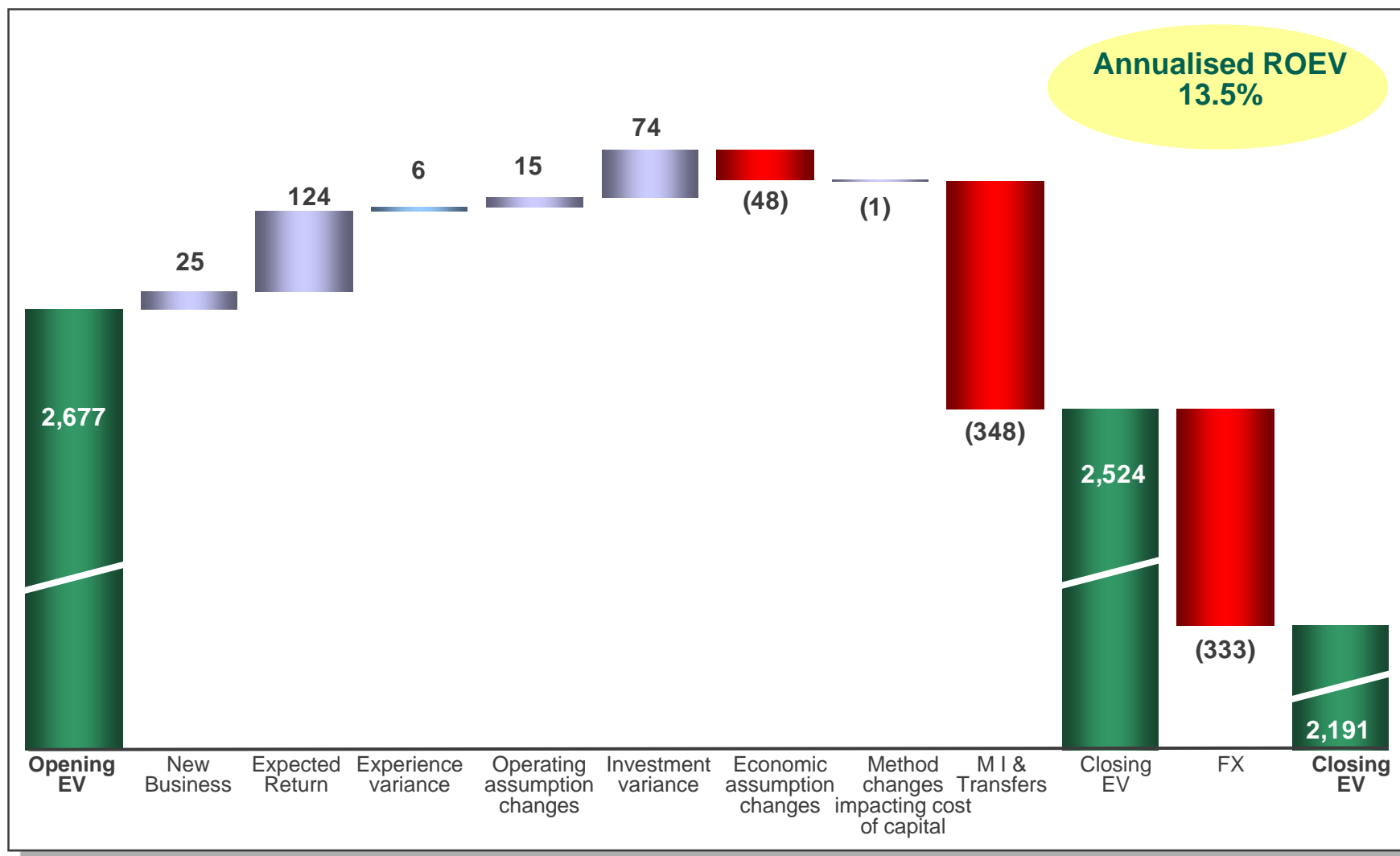
3. CHANGE IN COVERED BUSINESS EV

£m	UK	Nordic	ELAM	SA	US	Total
Opening EV	1,451	1,084	580	2,677	1,069	6,861
Adj EEV OPAT	168	77	19	170	(36)	398
Investment variances	(53)	(145)	(30)	74	(177)	(331)
Economic assumption changes	(10)	(10)	(4)	(48)	(64)	(136)
Cost of capital	-	-	-	(1)	-	(1)
Forex	2	71	50	(333)	(2)	(212)
Net capital movements	(55)	(50)	26	(347)	1	(425)
Minority interest	-	-	-	(1)	-	(1)
Closing EV	1,503	1,027	641	2,191	791	6,153

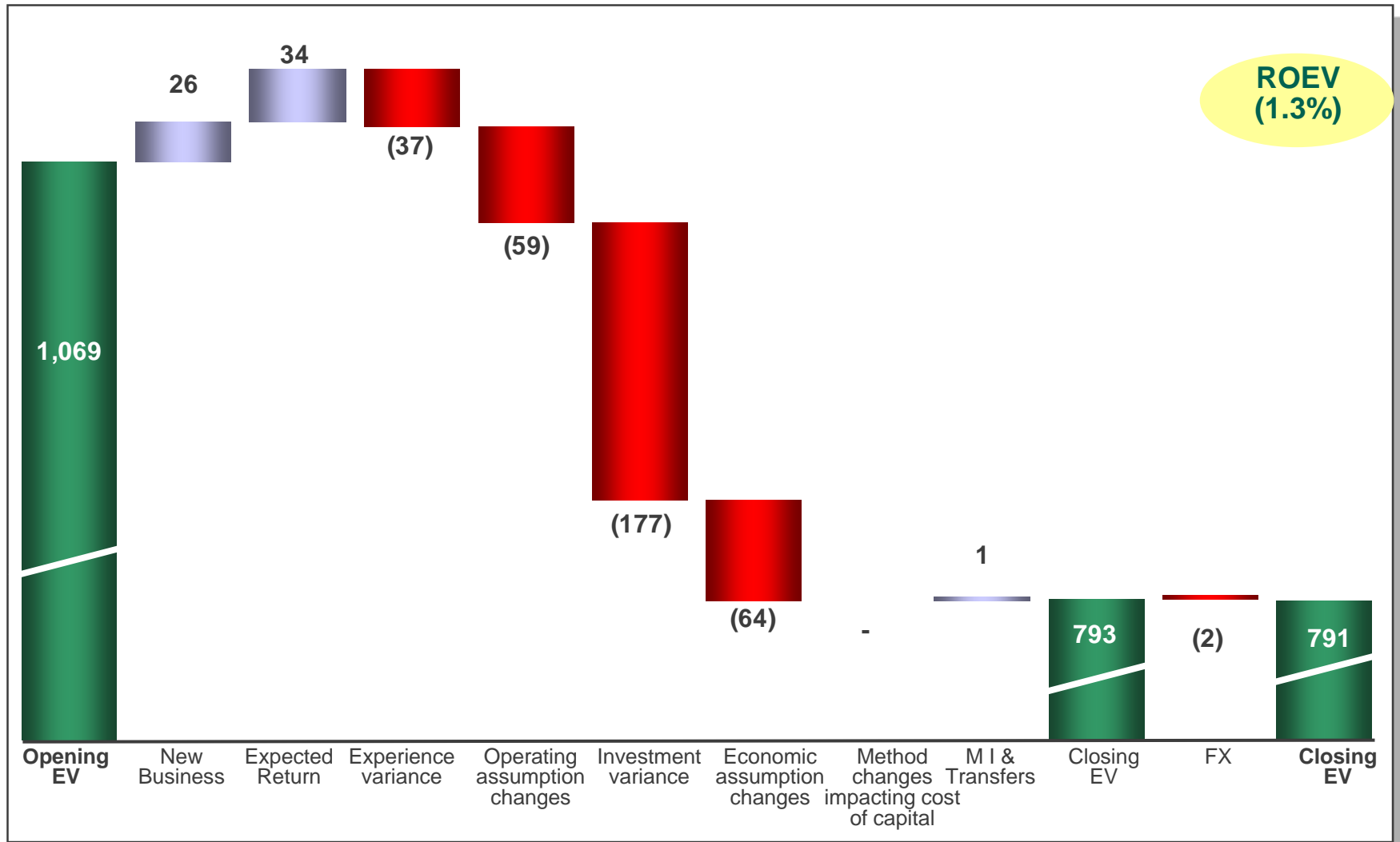
4. ANALYSIS OF EV RESULTS - EUROPE



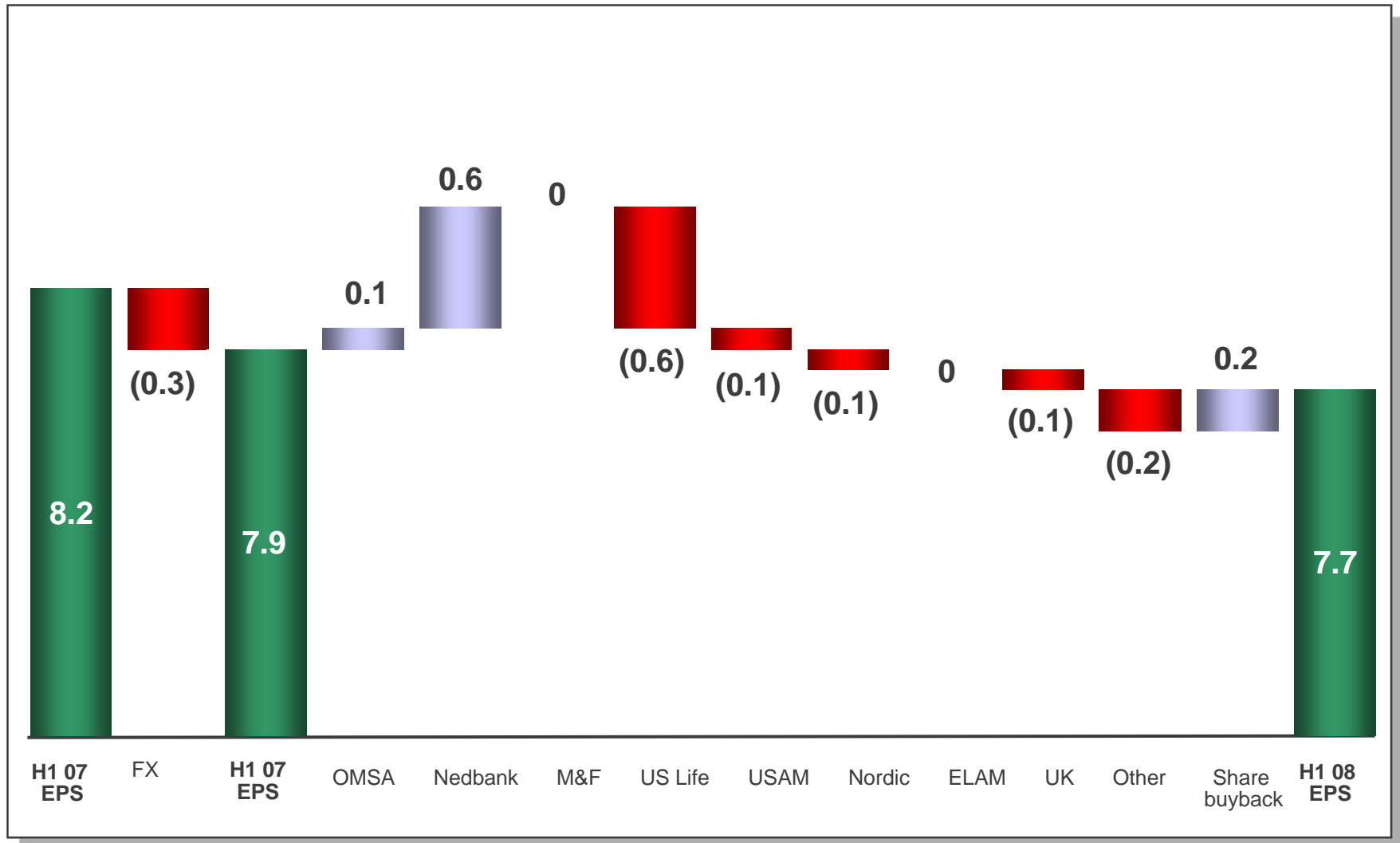
5. ANALYSIS OF EV RESULTS – SOUTH AFRICA



6. ANALYSIS OF EV RESULTS - US



7. IFRS EPS WATERFALL



8. VNB ANALYSIS

New business profits	VNB (£m)		APE Margin (%)		
	H1 2008	H1 2007	H1 2008	H1 2007	Targets %
UK	36	42	11	11	11-12
Nordic	16	10	15	15	high teens
ELAM	9	17	10	18	16-18
South Africa	25	27	15	17	15-19
US	26	28	15	19	13-17
Total	112	124	13	14	

9. (ASSETS X MARGIN) – EXPENSES = PROFIT

H1 2008	Ave assets	Revenue	Acq'n costs	Admin costs	Net margin	AOP pre tax
	£bn	bps on average assets			bps	£m
OMSA Life	21.6	366.3	(81.7)	(173.3)	111.3	119
OMSA AM	9.6	131.6	(1.8)	(52.2)	77.6	37
OMSA LTIR	1.4	1724.6	-	-	1724.6	115
OMSA Total	32.6	353.3	(54.7)	(130.3)	168.3	271
US Life	12.0	200.2	(65.5)	(125.1)	9.6	6
US AM	150.2	36.2	(0.7)	(26.1)	9.4	70
UK	39.4	184.9	(60.6)	(78.1)	46.2	91
Nordic	13.3	254.2	(34.0)	(162.2)	58.0	40
ELAM	8.5	276.1	(65.8)	(171.1)	39.2	17
Other	7.5	78.5	(6.1)	(68.4)	4.0	1
Life & AM	263.5	128.5	(26.5)	(64.1)	37.9	496
Other shareholders' funds	1.5				-	-
Nedbank	40.1	389.7		(231.9)	157.8	337
Overall	305.1	161.8	(22.9)	(85.7)	53.2	833
OM plc expenses/ debt					(5.8)	(88)
OM plc Continuing	305.1				47.4	745
M&F (incl. LTIR)	0.4				-	28
OM plc Total Business	305.5				49.3	773

10. LTIR - RETURNS OVER THE LAST 3.5 YEARS

OM Group - Life BU's	South Africa ³	United States	Europe	Total
2008 H1¹				
Long-term average Assets (£m)	1,434	11,556	211	13,201
Actual Investment Returns included in IFRS profit (£m)	197	90	14	301
LTIR credited to IFRS AOP (£m)	(120)	(172)	(5)	(297)
STF ² credited to IFRS Profits (held in reserves) (£m)	77	(82)	9	4
2007 FY¹				
Long-term average Assets (£m)	1,390	12,256	118	13,764
Actual Investment Returns included in IFRS profit (£m)	416	527	61	1,004
LTIR credited to IFRS AOP (£m)	(221)	(582)	(6)	(809)
STF ² credited to IFRS Profits (held in reserves) (£m)	195	(55)	55	195
2006 FY¹				
Long-term average Assets (£m)	1,302	14,588	75	15,965
Actual Investment Returns included in IFRS profit (£m)	434	620	5	1,059
LTIR credited to IFRS AOP (£m)	(149)	(632)	(5)	(786)
STF ² credited to IFRS Profits (held in reserves) (£m)	285	(12)	-	273
2005 FY¹				
Long-term average Assets (£m)	1,243	14,675	-	15,918
Actual Investment Returns included in IFRS profit (£m)	411	587	-	998
LTIR credited to IFRS AOP (£m)	(132)	(583)	-	(715)
STF ² credited to IFRS Profits (held in reserves) (£m)	279	4	-	283

¹ Excludes General Insurance (ie. M&F)

² Short Term Fluctuations

³ South Africa includes Namibia

10. LTIR - OLD MUTUAL PLC METHODOLOGY

South African LTIR calculation

- Based on a blended return on 3 year rolling average of Shareholder Assets
- Rate applied to assets:
 - 1/3 of last 3 year actual achieved investment return
 - 2/3rds of expected future returns (for the current year)
- LTIR rate for 2008:
 - 1/3 of 27.8% achieved Investment rate = 9.3%
 - 2/3 of future expected return of 11% = 7.3%
 - Total = 16.6%
- Calculated long term returns in South Africa continue to fall short of actual returns achieved in the last 3.5 years with R12.5 bn of returns credited below the line at current exchange rates

10. LTIR - OLD MUTUAL PLC METHODOLOGY (CONT)

US LTIR calculation (US Life)

- US Life's approach is not directly comparable. US investments are classified as Available for Sale and is a mix of policyholder and shareholder assets. All unrealised gains and losses are reflected in the Balance Sheet
- The investment return only reflects realised gains and losses, hedging movements and the impairments of assets
- Realised gains and losses are smoothed into earnings over a 60 months period following the average life of the products

Europe LTIR calculation (UK, ELAM, Nordic)

- European BU shareholder funds (which cover the "statutory minimum capital" requirements) are invested in Bonds and Cash (no equities) and cover a 3 year time spread
- Forecasts are obtained over the average duration of their Bond portfolio, with these expected rates applied to the simple average Statutory Assets, measured quarterly. The resultant amounts are added for the 4 quarters and form the basis for the annual LTIR figure for each BU
- Due to the low volatility of the UK/European Bond markets (no investments in Equities), actual investment returns do not differ materially from the calculated LTIR returns
- The policy is reviewed every 3 years. The next review will be performed for the 2010 financial year

11. ADJUSTED OPERATING PROFIT TO IFRS PROFIT

H1 2008 £m	South Africa	United States	Europe	Corporate	H1 2008 Total	H1 2007 Total
Goodwill impairment and impact of acquisition accounting	-	(13)	(114)	-	(127)	(110)
Profit/(loss) on disposal of subsidiaries, associated undertakings and strategic investments	(12)	(1)	75	-	62	7
Short-term fluctuations in investment return	77	(82)	9	-	4	115
Investment return adjustment for Group equity and debt instruments held in life funds	150	-	-	-	150	2
Dividends declared to holders of perpetual preferred callable securities	-	-	-	22	22	22
US Asset Management equity plans and minority holders	-	5	-	-	5	-
Closure of unclaimed share trusts	-	-	-	-	-	(12)
Fair Value gains on Group debt instruments	-	-	-	40	40	-
Total Adjusting items	215	(91)	(30)	62	156	24
Tax on adjusting items	(8)	(7)	18	(17)	(14)	(3)
Minority interest in adjusting items	13	(5)	-	-	8	11
Total adjusting items after tax and minority interests	220	(103)	(12)	45	150	32

12. EUROPE: UK & OFFSHORE

STABLE SIX MONTHS FROM SKANDIA UK

UK & Offshore		
£m	H1 08	H1 07
Life new business APE	327	389
Life VNB	36	42
Unit trust sales	1,022	1,291
NCCF (bn)	1.1	2.4
% opening FUM	5%	13%
FUM (bn) ¹	40	42
Net margin (bps)	46.2	41.9
IFRS adjusted op profit	91	80
NB post-tax margin	11%	11%

- Excellent net inflows from international business
- UK investor confidence down due to market volatility and CGT changes affecting bond market
- Retaining market share in platform business
- New funds launched showing strong performance
- Lower FUM as market downturn outweighs positive NCCF

¹ FUM comparative shown as H1 2007 is as at 31 December

13. EUROPE: NORDIC

STRONG HALF WITH EXCELLENT SALES PERFORMANCE

Nordic		
SEKm	H1 08	H1 07
Life new business APE	1,331	959
Life VNB	196	143
Unit trust sales	1,667	821
NCCF (bn)	3.1	0.8
% opening FUM	5%	1%
FUM (bn) ¹	103	117
Net margin (bps)	59.1	58.5
IFRS adjusted op profit	480	486
NB post-tax margin	15%	15%

- Excellent sales performance driven by new investment portfolio product and new funds
- Strengthened relations with brokers - Skandia ranked #1 by distributors
- Positive NCCF, but volatile equity markets have impacted FUM
- Solid AOP reflects lower admin expenses
- Margins maintained despite strengthening of paid-up/surrender assumptions at year end 2007

¹ FUM comparative shown as H1 2007 is as at 31 December

14. EUROPE: ELAM

STRONG NET INFLOWS IN DIFFICULT MARKETS

ELAM		
€m	H1 08	H1 07
Life new business APE	119	140
Life VNB	12	25
Unit trust sales	1,011	1,306
NCCF (bn)	0.6	0.8
% opening FUM	9%	14%
FUM (bn) ¹	12	13
Net margin (bps)	36.9	31.2
IFRS adjusted op profit	22	20
NB post-tax margin	10%	18%

- Market conditions constraining new business volumes, particularly on single premium; regular premium business more stable
- New product and service innovations launched in H108 are helping to capture demand
- AOP up 10% due to expense control
- NB margin reflects lower volumes and change in country mix
- Increased product distribution capability in Italy

¹ FUM comparative shown as H1 2007 is as at 31 December

15. SKANDIA SYNERGIES

Planned Synergies £m (cumulative)	20 June 2006	2008 Achieved
Group Head Office	24	26
UK Head Office	2	2
UK	26	26
Other	8	9
Tax	10	10
Total Cost and Tax	70	73
Revenue		6
Total		79

- Skandia has delivered £79m in synergies, £9m ahead of the original target of £70m for cost and tax synergies
- An additional £10m of revenue synergies will be delivered through the platform migration in the UK in 2009
- Actual cost to achieve is cumulative £62m to 30 June 2008, ahead of planned £80m

16. AFRICA PROFIT ANALYSIS

Rm	H1 08	H1 07
OMSA Life	1,793	1,714
OMSA LTIR	1,742	1,413
Rest of Africa ¹	131	119
Total Long Term Business	3,666	3,246
OMSA	557	510
Rest of Africa ¹	8	42
Nedbank	254	214
Total Asset Management	819	766
Banking	4,832	4,063
Total	9,317	8,075

¹ OMI now included in Skandia UK numbers

17. OMSA: NET CASH FLOW

Rm	H108			H1 07		
	Individual	Group	Total	Individual	Group	Total
Premiums						
Single premiums	5.6	4.9	10.5	4.6	4.0	8.6
Recurring premiums	6.5	2.2	8.7	6.2	2.0	8.2
Total premiums	12.1	7.1	19.2	10.8	6.0	16.8
Claims						
Death & disability	1.3	0.8	2.1	1.1	0.8	1.9
Maturity	4.3	0.0	4.3	3.5	0.5	4.0
Annuities	2.0	1.7	3.7	1.9	1.5	3.4
Terminations	5.0	8.3	13.3	4.5	6.4	10.9
Total claims	12.6	10.8	23.4	11.0	9.2	20.2
OMLAC(SA) net cash flow	(0.5)	(3.7)	(4.2)	(0.2)	(3.2)	(3.4)
Asset management			0.2			(5.6)
Other Life			0.1			0.0
Total OMSA net cash flow			(3.9)			(9.0)

18. SOUTH AFRICA EXPOSURE TO SUB-PRIME

- The South African Residential Mortgage Backed securities market is not supported by sub-prime loans
- Exposures to fixed income assets are generally restricted to BESA listed government bonds, highly rated (investment grade and higher) bank and corporate debt, highly rated structured finance (securitization and conduit) instruments:
 - 77% of OMSA's exposure to credit assets is rated A- and above (62% rated AA- and above)
 - 22% of OMSA's exposure is to unrated credit assets, 13% of which relates to approved BEE deals and a few structured LBO transactions.
- 13% of OMSA's aggregate fixed income exposure is to Residential Mortgage Backed, Auto Loan and Store Card Securitization vehicles.
- Exposures are generally limited to the highly rated tranches . (A- and above)
- All exposures are monitored on a continuous basis.

19. SOUTH AFRICA: GENERAL INSURANCE INCLUDED WITHIN DISCONTINUED

Mutual & Federal		
Rm	H1 08	H1 07
Gross premium income	4,689	4,594
Combined ratio	100.6%	97.1%
Solvency ratio	43%	49%
IFRS adjusted op profit	427	509
ROC (1 yr average)	21.2%	23.9%

- Gross premiums up 2% with growth from commercial portfolio outweighing contraction in personal portfolio
- IFRS AOP reflects underwriting deficit of R23m
- Underwriting impacted by large commercial and industrial fire claims, plus weather-related claims in personal portfolio
- ROC in line with objectives

20. US LIFE - EXPOSURE TO MARKET CREDIT ISSUES

\$m	30 Jun 08	31 Dec 07	30 Jun 07
Total mortgage backed securities exposure			
Residential	2,490	2,478	2,314
Commercial	2,039	2,019	2,079
Percentage of total portfolio	22.7%	18.2%	19.5%

Sub-prime exposure	717	763	893
Percentage of total portfolio	3.6%	3.1%	4.0%
AAA	85%	86%	93%
AA	99%	99%	99%
A	100%	100%	100%
Market to Book Value	78%	96%	98%

Monoline exposure	597	583
Percentage of total portfolio	3.0%	2.4%
Indirect (wrapped) exposure	530	493
Market to book value	86%	95%
Direct exposure	66	90
Market to book value	71%	87%

21. US LIFE - EXPOSURE TO SUB-PRIME LENDING

- Approximately 22.7% of Old Mutual US Life's portfolio is exposed to mortgage backed securities
 - Residential US\$2,490m
 - Commercial US\$2,039m
- Sub-prime exposure of \$717m (3.6% of overall portfolio) as of 30 June, 2008 (\$740m/3.7% as of 31 March 2008; \$763m/3.1% as of 31 December 2007)
 - Exposures concentrated in the most highly rated tranches (85% is AAA, 99% is AA and higher, and 100% is A and higher), with concentration in first mortgages without rate-reset risk, and owner-occupied rather than investor properties
 - Collateral has good characteristics: very high concentration of first mortgages, all fixed rate (no reset risk), high concentration of owner-occupied rather than investor properties
 - Defaults will need to increase significantly from currently projected levels before principal is threatened
- Market value at 78% of book value
 - 2006-2007 vintages: 76% AAA, 100% AA and higher; concentrated in refinance mortgages (rather than purchase mortgages)
- Alt-A fair value to book value ratio is 91% and prime mortgage-backed holdings fair value to book value ratio is 97%
- Total residential and commercial mortgage-backed holdings of \$4.5bn (22.7%) as of 30 June, 2008, of which \$2.5bn (12.5%) is RMBS and \$2.0bn (10.2%) is CMBS

21. US LIFE - EXPOSURE TO MONOLINE INSURANCE COMPANIES

- Monoline exposure of \$597m (3.0% of overall portfolio) as of 30 June, 2008
 - \$530m (or 89% of the total exposure) is indirect (wrapped) exposure and has a 86% fair value to book value ratio
 - Indirect monoline exposure increased slightly through one purchase of a Berkshire Hathaway-wrapped municipal bond
 - \$66m of which is direct (unsecured) exposure, with a 71% fair value to book value ratio
- Of the 11% that represents the direct exposure, most have sufficient funds to go into run-off mode

21. US LIFE - EXPOSURE TO OTHER SECTORS AFFECTED BY SUB-PRIME WORRIES

- Total H1 impairments were \$149m on a total of 21 assets. 2 assets were impaired due to direct subprime exposure and 8 were indirectly related to subprime
- 3.6% of US Life's investment portfolio has direct exposure to sub-prime debt, this portfolio has performed under expectations but stress testing shows good remaining credit support
- 0.8% of the portfolio is in CDO's and credit default swaps, of which 99% is exposure to corporate credit and 1% is exposed to mortgage related securities
- 2.2% of the portfolio is unsecured bonds issued by mortgage lenders with sub-prime businesses. In all cases, sub-prime lending is a small part of their overall business
- 2.8% of the portfolio is in high yield corporate bonds. 79% of these holdings have a BB rating from either Moody's or S&P
- 1.0% of the portfolio is in hedge funds. None of these holdings have material exposures to sub-prime loans
- Whilst the business will experience mark-to-market losses on some holdings, it is well-matched to its liabilities even under adverse policyholder behaviour and has substantial flexibility to hold the investments through to maturity

22. US LIFE SUB-PRIME VINTAGES

Vintage	Aaa	Aa	A	Agency	Total
2007	8%	8%	0%	0%	16%
2006	23%	2%	0%	0%	25%
2005	35%	3%	1%	0%	39%
2004	14%	0%	0%	0%	14%
2003	3%	1%	0%	0%	4%
2002	0%	0%	0%	2%	2%
TOTAL	83%	14%	1%	2%	100%

23. US LIFE – CORPORATE BOND PORTFOLIO PERCENTAGE OF BOOK VALUE

Corporate Bond Portfolio						
% book value by sector and ratings						
Sector	AAA	AA	A	BBB	BB and Below	Total
Finance	0%	3%	11%	8%	1%	23%
Banking	1%	2%	10%	7%	1%	21%
Utility	0%	0%	3%	8%	1%	12%
Communications	0%	0%	3%	6%	0%	9%
Insurance	0%	0%	4%	4%	0%	8%
Energy	0%	0%	2%	4%	0%	6%
Manufacturing	0%	0%	1%	2%	0%	3%
Other	1%	1%	6%	10%	0%	18%
Total	2%	6%	40%	49%	3%	100%

23. US LIFE – CORPORATE BOND PORTFOLIO

MARKET VALUE TO BOOK VALUE

Corporate Bond Portfolio market value / book value by sector and ratings						
Sector	AAA	AA	A	BBB	BB and Below	Total
Finance	96%	93%	89%	91%	76%	92%
Banking	100%	94%	90%	87%	83%	97%
Utility	0%	100%	95%	95%	83%	96%
Communications	0%	N/A	96%	94%	99%	94%
Insurance	0%	97%	92%	93%	63%	100%
Energy	0%	101%	99%	96%	102%	100%
Manufacturing	0%	105%	99%	96%	92%	0%
Other	100%	93%	96%	95%	86%	97%
Total	99%	94%	92%	93%	80%	93%

23. US LIFE – MARKET VALUE TO BOOK VALUE (CONT)

- Total unrealised mark to market losses at 30 June 2008 was \$1,209m
- Recorded an impairment adjustment totalling \$149.3m during H1 2008
- Included in the \$149.3m is \$21m of defaults incurred in H1 2008

24. US LIFE – TOP 10 CORPORATE BOND HOLDINGS

Top 10 Corporate Holdings (June 30, 2008)		
\$m		
Issuer	Book Value	% of Portfolio
Goldman Sachs Group Inc	\$143m	0.7%
Wachovia Corp	\$122m	0.6%
American General Finance	\$114m	0.6%
Rabobank Nederland	\$112m	0.6%
Citigroup Inc	\$107m	0.5%
Merrill Lynch & Co Inc	\$104m	0.5%
American Electric Power	\$103m	0.5%
HSBC	\$98m	0.5%
Verizon	\$94m	0.5%
Prudential Holdings LLC	\$94m	0.5%
TOTAL	\$1,091m	5.5%

Note: Top 10 corporate holdings excludes derivative exposures / structured holdings

25. US LIFE – MORTGAGE BACKED SECURITIES (MBS) AND MUNICIPAL EXPOSURE

\$m	Book Value	LTV
MBS Exposure by LTV (March 31, 2008)		
Residential MBS	2,490	69%
Sub-Prime	717	72%
Commercial MBS	2,039	62%
Total MBS	4,529	66%

	% of Portfolio
Municipal bond exposure	0.5%

26. US AM: FUNDS UNDER MANAGEMENT

£m	H1 08	H1 07
Beginning of period FUM	333	273
Net fund inflows	2	17
Market movements	(20)	22
Net acquisitions/(disposals)	0	3
End of period FUM	315	315
Average FUM	322	294

* Includes transfer from OMAMUK

27. US AM: FUND MIX

Fund mix \$bn	2008 est. management fee rates (bps)	Indicative benchmarks	H1 08	FY 07	H1 07
Equity					
US value	20-30	Russell 1000 Value	67	78	82
US growth	50-60	Russell 1000/2000 Growth	10	11	10
US core	40-50	S&P 500	17	21	23
Non-US	40-60	MSCI EAFE	70	76	73
			164	186	188
Fixed income	8-15	Lehman Aggregate/ Non-US Bond	109	105	92
Alternative/ Real estate/ Cash Collateral	40-70	3 month T-Bill/Wilshire RE	42	42	35
Total			315	333	315

28. US AM: ADJUSTED OPERATING PROFIT

Income statement	H1 08	H1 07
\$m		
Management fees	467	416
Performance & transaction fees	33	76
Other revenues	38	44
Total revenues	538	536
Fixed expenses	(268)	(229)
Variable compensation expenses	(131)	(158)
Total expenses	(399)	(387)
Adjusted operating profit	139	149
Operating margin	26%	28%

29. IFRS / AOP TREATMENT OF REALISED & UNREALISED INVESTMENT GAINS / LOSSES & EEV EXPECTED RETURN

OMSA

- For IFRS purposes, all realised and unrealised gains and losses on investments are recognised in the income statement
- For the purposes of Adjusted Operating Profit (AOP), investment returns on the shareholder portfolio in OMLAC(SA) are smoothed in the LTIR calculation
- Gains and losses on the shareholder portfolio for the period to June 2008 were as follows:

- LTIR ¹	£ 115
- Short term fluctuations ²	£ <u>80</u>
- Actual investment return attributable to shareholders	£ 195
- For EEV purposes, EEV Adjusted Operating Profit is based on the expected return on the Adjusted Net Worth, with investment variances accounted for outside EEV AOP.

¹ Recorded in Adjusted Operating Profit

² Recorded in adjusting items outside of operating profit

29. IFRS / AOP TREATMENT OF REALISED & UNREALISED INVESTMENT GAINS / LOSSES & EEV EXPECTED RETURN

- US Life
 - Investments in debt and equity securities are classified as available-for-sale financial assets. For IFRS purposes, unrealised gains and losses are recognised in equity, realised gains / losses and impairment charges are recognised in income
 - For AOP, realised gains / losses and impairment charges are amortised in the income statement over a 60-month period
 - Where there is a subsequent reversal of an impairment charge on an available-for-sale debt security, it is recognised in the IFRS income statement and the amount of the reversal is amortised for the purposes of AOP (as above). For available-for-sale equity securities, no reversals of impairment losses are permitted to be recognised in income
 - For EEV purposes, EEV Adjusted Operating Profit is based on the expected return on the Adjusted Net Worth, with investment variances accounted for outside EEV AOP.

29. IFRS / AOP TREATMENT OF REALISED & UNREALISED INVESTMENT GAINS / LOSSES & EEV EXPECTED RETURN

- Skandia
 - Skandia applies a similar approach to the OMSA AOP and EEV treatments
- Mutual and Federal
 - Mutual and Federal applies a similar approach to the OMSA AOP treatment
- Nedbank
 - Nedbank does not apply a smoothing mechanism (limited to insurance businesses only). Nedbank has a small portfolio of available-for-sale financial assets, with unrealised gains recognised in equity. All other realised and unrealised gains and losses are reflected in the income statement.
- Asset management businesses
 - Generally, the treatment of investment return is not particularly relevant to the asset management businesses. However, for seed capital investments, realised and unrealised gains and losses are recorded in income with no smoothing applied

30. OLD MUTUAL GROUP COMPANY RATINGS

	Moody's	Fitch Ratings	AM Best
Old Mutual plc			
- Senior debt rating	A3	A-	a-
- LT2 debt rating	Baa2	BBB+	
- UT2 debt rating	Baa2	BBB+	
- T1 debt rating	Baa2	BBB+	
- Short-term debt rating	P2	F2	
US Life			
- Insurance financial strength	A3	A-	A
OMLACSA			
- National insurance financial strength		AAA (zar)	
- National long-term debt rating		AAA (zar)	
- Global insurance financial strength	A1		A
Old Mutual Capital Funding L.P. (\$750m prefs)			
- Subordinated debt rating	Baa2	BBB+	
Skandia Insurance Company			
- Insurance financial strength	A2	A+	A
Nedbank			
- Long term rating	Baa1	BBB+	

* Ratings outlook stable unless stated